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Date: 2<sup>nd</sup> of December 2020

BOHEMIA TREASURY – product development

**Dear business friends,**

let me kindly inform you that in these difficult times with insufficient production capacities we have succeeded to produce quite a lot from our collections and we keep them on our stock.

Actually we have following items for immediate shipment:

Flamenco vase 300 mm	Samba vase 305 mm
Flamenco Footed vase 380 mm	Samba footed vase 405 mm
Flamenco bowl 295 mm	Samba bowl 305 mm
Flamenco footed bowl 295 mm	Samba footed bowl 305 mm
Flamenco bowl 330 mm	Samba bowl 350 mm
Flamenco footed bowl 330 mm	Samba footed bowl 350 mm
Flamenco teacup	
Flamenco small plate 205 mm	
Flamenco bowl 130 mm	

For January 2021 we will have produced missing middle bowls and also Bolero collection.

Also I am happy to inform you that we are ordering moulds for Flamenco and Samba whisky set (decanters and tumblers). Also we have purchased moulds for whisky set Porto and the whole collection Ponti which you may know decorated and now we will put it into our product portfolio.

In the other words there will be plenty of new interesting products for next year.

If you are interested in seeing some sketches (drawings) of new items it will be my pleasure to send it to you.

Secondly we do quite a lot of different decoration like spraying and gold or platinum painting. For more details you may visit our website [www.bohemiatreasury.cz](http://www.bohemiatreasury.cz)

I need to inform you that for next year we plan 5% price increase for our product. Unfortunately we are forced to do it because all our costs has increased. Glass factories are increasing their prices, salaries in our country have risen up, packaging material and gold liquids for painting prices has been increased significantly as well so we had to react and make this step too.

I am ready to send you actual price list for 2021 of course.

Anyway I believe that you will find our products very attractive and will be successful in sales in your market which is our mutual interest.

Finally let me thank you for your attention to this letter and looking forward for your kind comments.

With best regards

Tomas Firt